



accelerating pharma time-to-market cost-effectively

Infosys®

POWERED BY INTELLECT
DRIVEN BY VALUES



ECRON ACUNOVA

Life sciences organizations need to shrink the drug development timeline to reduce costs and be the first in the market for enjoying market success. Infosys and ECRON ACUNOVA can help life sciences organizations deal with the time-to-market challenge cost-effectively and adapt to changing market conditions.

Infosys – a \$4.6 billion, global leader in consulting and IT services providing domain and enterprise solutions to leading life science companies around the globe.

ECRON ACUNOVA – a reputed CRO, accelerating clinical development at competitive cost for over twenty years.



Acunova in Clinical Development

- Serve all phases of drug development. Link development to sales, marketing and other functions.
- Clinical trial of Pharma, Biotech, Devices, Generic, Diagnostic products.
- Develop study protocols conduct & monitor trials, data management, study reports and regulatory expertise.

Infosys in Life Sciences

- 20+ Life Sciences customers worldwide including 3 out of top 5 pharma, CROs, biotech, agri-business, medical devices and instrumentation companies.
- 2000+ professionals servicing Life Sciences customers; diverse blend of MDs, PhDs, MBAs, scientists, & industry veterans.
- Experts in CSV, testing and compliance management.

Value Proposition of Infosys & Acunova Alliance

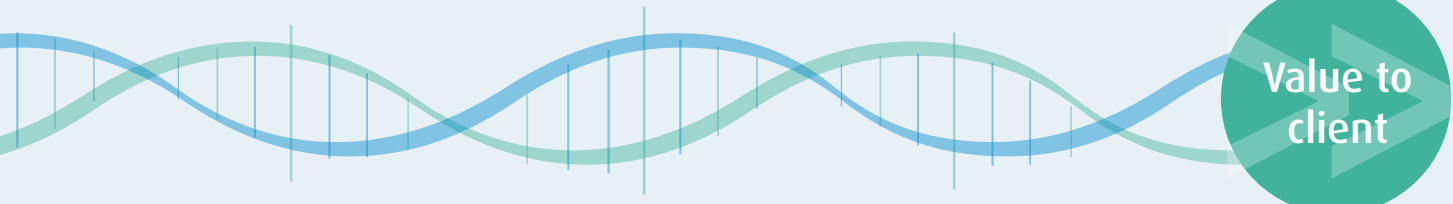
While you focus on your core competence, Infosys and Acunova support your noncore functions. The alliance offers a one-stop-shop for all clinical development outsourcing needs: IT, BPO, KPO and CRO services.

The Infosys and Acunova alliance helps you with flexible capacity, lower cost and faster drug development.



Infosys & Acunova serve 6 out of top 10 Pharma companies

- Studies audited by US FDA, WHO Geneva, & FSSAPS France.
- Special access to patients & investigators in India's largest private hospital network.
- Can manage trials & service in West Europe, US as well as India and East Europe.



Value to client

- Market-tested domain solutions for improving R&D and sales & marketing productivity.
- In-depth experience in business and IT consulting, application development and package implementation.
- A leader in Global Delivery Model: can deliver services on site, near shore, offshore and offer flexible engagement models.



• DOMAIN EXPERTISE

Guarantees the services you need are delivered in the right medical, scientific and regulatory context.

• IT EXPERTISE

Assures you have the best technology solutions and a stable, repeatable process.

• MATURE GLOBAL DELIVERY MODEL

Delivery from onshore, near shore and offshore locations to optimize cost and time. Quick transition, scaling and ramp down.

- Reduced Cost
- Reduced Time-to-market
- Increased Agility



Choose Infosys Acunova for a high quality reliable partner to bring new drugs faster to market, cost-effectively



Acunova Europe Research Center, Frankfurt



Safety Lab for Drug Testing, Manipal University Campus Manipal, India



Infosys Corporate Office Bangalore, India



Infosys Campus Mysore, India



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